Guide Sales Debrief - Salesperson Sheet		Guide Sales Debrief - Salesperson Sheet		Guide Sales Debrief - Salesperson Sheet	
Name	Date	Name	Date	Name	Date
Greet and engage		Greet and engage		Greet and engage	
Qualify		Qualify		Qualify	
Give the Plan		Give the Plan		Give the Plan	
Coshopping		Coshopping		Coshopping	
Test ride		Test ride		Test ride	
Customize		Customize		Customize	
Delivery		Delivery		Delivery	
Purchases:	Results	Furchases:	Results	Furchases:	esults
Key Takeaways:		Key Takeaways:		Key Takeaways:	